

# NAN ZHANG

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Max-Planck-Institute for Research on Collective Goods

Kurt-Schumacher-Str. 10 ◊ D-53113 Bonn, Germany

## APPOINTMENTS

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### Senior Research Fellow

2016 - Present

Max-Planck-Institute for Research on Collective Goods, Bonn, Germany

### Max Weber Post-Doctoral Fellow

2014 - 2016

European University Institute, Florence, Italy

## EDUCATION

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### Stanford University

Ph.D. Political Science

2014

J.D. Stanford Law School

2011

### University of California, Berkeley

B.A. Economics (honors) and Political Science

2006

## RESEARCH

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### Articles in Peer Reviewed Journals

Melissa M. Lee and Nan Zhang (2017). "Legibility and the Informational Foundations of State Capacity," *The Journal of Politics* 79, no. 1: 118-132.

Nan Zhang, Giulia Andrighetto, Stefania Ottone, Ferruccio Ponzano, and Sven Steinmo (2016). "Willing to Pay? An Experimental Analysis of Tax Compliance in Britain and Italy." *PLoS ONE* 11(2): doi.org/10.1371/journal.pone.0150277

Giulia Andrighetto, Nan Zhang, Stefania Ottone, Ferruccio Ponzano, John D'Attoma and Sven Steinmo (2016). "Ordinary Dishonesty in Tax Compliance: Are Swedes More Honest than Italians?" *Frontiers in Psychology*: doi.org/10.3389/fpsyg.2016.00472

Nan Zhang (2015). "Marginality, Social Stigma and Changing the Culture of Corruption." *Rationality & Society* 27(4): 387-413

### Contributions to Edited Collections

David Laitin and Nan Zhang (2012). "Political Culture," in *The Oxford Companion to Comparative Politics*, Joel Krieger (ed.). New York: Oxford University Press.

### Articles Under Review

Nan Zhang. "Institutions, Norms and Accountability: A Corruption Experiment with Northern and Southern Italians." R&R at *The Journal of Experimental Political Science*.

### Working Papers

Nan Zhang and Melissa Lee. (2017) "On the Development of State Capacity: Legibility and Language in 19<sup>th</sup> Century France." Presented at APSA 2017

Nan Zhang and Fabian Winter. (2017) "Ethnic Diversity and Norms Enforcement: A Field Experiment in Germany." Presented at APSA 2017

Nan Zhang (2016) “Anti-Corruption Efforts and Public Opinion in China: Evidence from a Natural Experiment in an Autocratic Regime.” European University Institute WP series

Nan Zhang (2016) “Democratic Advantages in Corruption Control: New Evidence from Anti-Corruption Cases across 154 Countries.” Gothenburg University Quality of Government Institute WP series

Melissa Lee and Nan Zhang. (2013). “The Art of Counting the Governed: Civil War, Census Accuracy and State Presence.” Stanford University CDDRL Working Paper

## SELECTED PRESENTATIONS

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American Political Science Association Annual Meetings	<i>2017, 2015, 2013</i>
Governance in Areas of Limited Statehood Final Conference, FU Berlin	<i>2017</i>
International Meeting on Experimental and Behavioral Sciences	<i>2017, 2015</i>
Workshop on Behavioral and Experimental Social Sciences, University of Florence	<i>2017, 2013</i>
European Political Science Association Annual Meeting	<i>2016</i>
Winter Experimental Social Sciences Institute, NYU Abu Dhabi	<i>2016</i>
Workshop on Framing and Opinion Formation, European University Institute	<i>2015</i>
Quality of Government Institute, Gothenburg University	<i>2015</i>
Philosophy, Politics and Economics Program, University of Pennsylvania	<i>2014</i>
Center for European Studies, Harvard University	<i>2013</i>

## GRANTS AND AWARDS

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Princeton University Committee on Research in the Humanities and Social Sciences Grant	<i>2016</i>
European University Institute President’s Fund	<i>2016</i>
The Europe Center Graduate Student Grant, Stanford University	<i>2013</i>
Global Underdevelopment Action Fund, Stanford University	<i>2011–2013</i>
Graduate Research Opportunity Fund, Stanford University	<i>2012</i>
Stanford University Graduate Student Fellowship	<i>2007–2013</i>
Philo Sherman Bennett Prize in Political Science, U.C. Berkeley	<i>2006</i>

## TEACHING

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### **Teacher Training Certification**

Max Weber Programme *2015*

### **Instructor**, Stanford University

Corruption, Conflict and Financial Crisis: Contemporary Global Politics and Journalism *2013*

### **Head Teaching Assistant**, Stanford University

Introduction to American Law (L. Friedman) *2010, 2011*

### **Teaching Assistant**, Stanford University

Introduction to International Relations (J. Fearon) *2012*

Democracy Development and the Rule of Law (L. Diamond & K. Stoner-Weiss) *2009*

### **Coach**, Stanford University

Designing Liberation Technologies (J. Cohen, J. Kaye, and T. Winograd) *2012*

## SKILLS AND ADDITIONAL INFORMATION

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<b>Languages</b>	English (native), Mandarin (fluent spoken), French (conversational), German (conversational), Italian (basic)
<b>Software</b>	STATA, R, zTree, Qualtrics, Netlogo, L <sup>A</sup> T <sub>E</sub> X
<b>Fieldwork</b>	Kenya, Italy, Thailand
<b>Methods Training</b>	Quantitative Methods, Causal Inference, Experimental Methods

## REFERENCES

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**David Laitin**

Professor of Political Science  
Stanford University  
Encina Hall West, Suite 100  
Stanford, CA 94305-6044  
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**Diego Gambetta**

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**Delia Baldassarri**

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**Sven Steinmo**

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**Melissa Lee**

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**Fabian Winter**

Research Group Leader (W2)  
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