

Nan Zhang

zhang@coll.mpg.de • Tel: +49 (0)178 328 4478

Max-Planck-Institute for Research on Collective Goods

Kurt-Schumacher-Str. 10 • D-53113 Bonn, Germany

POSITIONS	Max-Planck-Institute for Research on Collective Goods Senior Research Fellow 2016 – Present
	European University Institute Max Weber Post-Doctoral Fellow 2014 – 2016
EDUCATION	Stanford University Ph.D. (2014) in Political Science J.D. (2011) Stanford Law School
	University of California, Berkeley Double B.A. (2006) in Economics and Political Science
PUBLICATIONS	[7] “Social Norm Enforcement in Ethnically Diverse Communities.” <i>Proceedings of the National Academy of Sciences</i> (2018): DOI:10.1073/pnas.1718309115. (with F. Winter) [6] “Institutions, Norms, and Accountability: A Corruption Experiment with Northern and Southern Italians.” <i>Journal of Experimental Political Science</i> 5.1 (2018): 11–25. [5] “Legibility and the Informational Foundations of State Capacity.” <i>Journal of Politics</i> 79.1 (2017): 118–132. (with M. Lee) [4] “Willing to Pay? An Experimental Analysis of Tax Compliance in Britain and Italy.” <i>PLoS ONE</i> 11.2 (2016). (with G. Andrighetto, S. Ottone, F. Ponzano, and S. Steinmo) [3] “Ordinary Dishonesty in Tax Compliance: Are Swedes More Honest than Italians?” <i>Frontiers in Psychology</i> 7 (2016): 472 (with G. Andrighetto, S. Ottone, F. Ponzano, J. D’Attoma and S. Steinmo) [2] “Changing a ‘Culture’ of Corruption: Evidence from an Economic Experiment in Italy.” <i>Rationality & Society</i> 27.4 (2015): 387-413. [1] “Political Culture” in <i>The Oxford Companion to Comparative Politics</i> (2012) New York: Oxford University Press. (with D. Laitin)
ONGOING PROJECTS & WORKING PAPERS	[6] “Prejudice and Status in Interethnic Encounters: Survey Evidence and Behavior in the Field.” (with A. Aidenberger, H. Rauhut, and F. Winter) [5] “Individual and Group Status as Drivers of Everyday Discrimination.” (with J. Gereke, M. Schaub, and D. Baldassarri) [4] “All in the Family: Language and State-Society Interaction in 19 th Century France.” (with M. Lee) [3] “Anti-Corruption Efforts and Public Opinion in China: Evidence from a Natural Experiment in an Autocratic Regime.” [2] “Democratic Advantages in Corruption Control: New Evidence from Anti-Corruption Cases across 154 Countries.” [1] “The Art of Counting the Governed: Civil War, Census Accuracy and State Presence” (with M. Lee)
GRANTS & AWARDS	2016 Research in the Humanities and Social Sciences Grant, Princeton University 2016 President’s Fund, European University Institute 2013 The Europe Center Graduate Student Grant, Stanford University 2011–2013 Global Underdevelopment Action Fund, Stanford University 2012 Graduate Research Opportunity Fund, Stanford University 2006 Philo Sherman Bennett Prize in Political Science, U.C. Berkeley

SELECTED PRESENTATIONS

2018 ECPR, Heidelberg, Hohenheim, IMEBESS, Lisbon
2017 APSA, FU Berlin, IMEBESS, BEELab
2016 EPSA, NYUAD, EUI
2015 APSA, IMEBESS, EUI, Gothenburg, UPF
2014 UPenn
2013 Harvard, APSA, BEELab

TEACHING QUALIFICATION

2015 Teacher Training Certification (European University Institute)

TEACHING EXPERIENCE

2013 Corruption, Conflict and Financial Crisis (Stanford)
2012 Introduction to International Relations (Stanford)
2011 Introduction to American Law (Stanford)
2010 Introduction to American Law (Stanford)
2009 Democracy Development and the Rule of Law (Stanford)

OTHER

Software: Stata, R, zTree, oTree, Qualtrics, Netlogo, \LaTeX
Languages: English (native), Mandarin (fluent spoken), French (conversational), German (conversational)
Italian (basic)
Referee: PNAS, APSR, AJPS, World Politics

REFERENCES

David Laitin
Professor of Political Science, Stanford University
dlaitin@stanford.edu

Sven Steinmo
Professor of Political Science, University of Colorado, Boulder
steinmo@colorado.edu

Melissa Lee
Assistant Professor of Politics and International Affairs, Princeton University
melissa.lee@princeton.edu

Fabian Winter
Research Group Leader (W2), Max-Planck-Institute for Research on Collective Goods
winter@coll.mpg.de

Diego Gambetta
Professor of Social Theory, European University Institute
diego.gambetta@eui.eu

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